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1. Which of the following is NOT a characteristic of an aggressive act?

- a) Antisocial
- b) Pro-social
- c) Assertive
- d) Sanctioned

Correct answer: b) Pro-social

2. Who studied the "effects of punishment on learning of word pairs"?

- a) Butera
- b) Legrenzi
- c) Adolph
- d) Milgram

Correct answer: c) Adolph

3. According to Berkowitz, the presence of which of the following in the environment can act as triggers for hostile outbursts by making aggressive thoughts more accessible?

- a) High temperature of environment
- b) Presence of the person you don't like

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- c) Aggression-associated cues
- d) Something happening against your will

Correct answer: c) Aggression-associated cues

4. Instrumental aggression often involves:
- a) Systematic thinking about the situation
 - b) Immediate emotional reaction
 - c) Spontaneous anger due to insult
 - d) Threats to self-esteem

Correct answer: a) Systematic thinking about the situation

5. Which of the following conditions can reduce the effectiveness of punishment for reducing aggression?
- a) Consistent
 - b) Consistent
 - c) Consistent
 - d) Consistent

Correct answer: a) Consistent

6. Which of the following is not an aggressive act?
- a) Firing a gun at a man

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- b) Smashing fist into the concrete cell wall
- c) Grabbing doctor's mustache
- d) Accidentally knocking down a young girl

Correct answer: d) Accidentally knocking down a young girl

7. Who among the following is more willing to take responsibility for a perceived social transgression?

- a) Children
- b) Children
- c) Female
- d) Female

Correct answer: c) Female

8. The idea of catharsis that indirectly expressing feelings of hostility will reduce subsequent aggression is derived from:

- a) Freud
- b) Skinner
- c) Skinner
- d) Skinner

Correct answer: a) Freud

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9. Love marriages are more acceptable in _____ culture.

- a) Liberal
- b) Liberal
- c) Individualistic
- d) Individualistic

Correct answer: a) Liberal

10. Which of the following refers to first making an unreasonably large request, then a smaller one?

- a) Door-in-the-Face Technique
- b) Foot-in-the-Door Technique
- c) Low-Ball Technique
- d) That's-Not-All Technique

Correct answer: a) Door-in-the-Face Technique

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